

**2021 USCA BUDGET****INCOME**

	<b>2021</b>
Membership	\$360,250
Corporate Sponsorship/Donations	\$5,000
Sieger Show Income	\$0
Working Dog Champ Income	\$25,000
USCA Nationals Income	\$25,000
Magazine Sales/Advertising	\$26,800
World Team Qualifier Income	\$4,000
Registration Department Income	\$76,650
Trial Material/Sports Medals/Certificates	\$550
Helper/Track/Youth/Scorebook Sales	\$11,400
Judges Fees	
Postage	\$2,000
Interest Earned	\$2,600
Rulebook/Hat/Misc. Sales	\$2,600
Trial Recording Fees	\$11,900
<b>TOTAL</b>	<b>\$553,750</b>

**EXPENSES**

Magazine Expense	\$102,500
SV Processing Fees	\$42,000
Payroll Expense	\$103,000
Building Lease/Utilities/Phone	\$29,000
Scorebook / Helper book / MISC Forms	\$2,350
Postage/FedEx	\$19,000
Equipment Lease/Maintenance	\$7,000
Technical Support	\$3,500
Website expense	\$2,500
Office Supplies/small equipment	\$9,500
Cost of Goods Sold	\$1,300
WUSV Team Travel/Entry Fees/Uniforms	\$0
FCI Team Travel	\$0
Universal Sieger Travel/Entry Fees/Uniforms	\$11,000
Travel	\$34,100
Various Committee Expense	\$4,300
Board Meeting Expense	\$1,000
Officers Supplies Expense	\$4,000
Insurance Expense	\$8,800
Dues Expense	\$3,200
Working Dog Champ Expense	\$28,000
USCA Nationals Expense	\$35,000
World Team Qualifier Expense	\$8,000
Sieger Show Expense	\$0
Judges College Expense	\$12,000
Regional Conformation, championship & Semiar Expense	\$25,000
Sponsorship Expense	\$0
Tax Prep/Audit Fees	\$6,500
Attorney Fees	\$30,000
Taxes/Filing Fees	\$1,350
Advertising Expense	\$450
Card Processing/Bank Fees	\$10,500
Bad Debts	\$400
Misc Expenses	\$3,000
<b>TOTAL</b>	<b>\$548,250</b>
<b>Net Income</b>	<b>\$5,500</b>