

2020 USCA BUDGET		
INCOME		
Membership		\$391,423
Corporate Sponsorship/Donations	✓	\$5,000
Sieger Show Income		\$35,000
Working Dog Champ Income		\$25,000
USCA Nationals Income		\$25,000
Magazine Sales/Advertising	✓	\$18,686
World Team Qualifier Income		\$2,500
Registration Department Income	✓	\$80,925
Trial Material/Sports Medasl/Certificates	✓	\$677
Helper/Youth/Scorebook Sales		\$11,380
Judges Fees		\$0
Postage		\$3,500
Interest Earned		\$6,000
Rulebook/Hat/Misc. Sales		\$2,350
Trial Recording Fees	✓	\$13,364
TOTAL		\$620,805
EXPENSES		
Magazine Expense	✓	\$106,000
SV Processing Fees		\$36,000
Payroll Expense	✓	\$84,592
Building Lease/Utilities/Phone	✓	\$26,600
Scorebook / Helper book / MISC Forms	✓	\$2,350
Postage/FedEx		\$19,000
Equipment Lease/Maintenance		\$7,500
Technical Support		\$2,000
Website expense		\$2,500
Office Supplies/small equipment		\$9,500
Cost of Goods Sold		\$800
WUSV Team Travel/Entry Fees/Uniforms		\$34,500
FCI Team Travel		\$0
Universal Sieger Travel/Entry Fees/Uniforms		\$15,000
Travel	✓	\$52,600
Various Committee Expense		\$8,800
Board Meeting Expense		\$1,019
Officers Supplies Expense	✓	\$6,000
Insurance Expense	✓	\$6,805
Dues Expense	✓	\$2,200
Working Dog Champ Expense		\$35,000
USCA Nationals Expense		\$35,000
World Team Qualifier Expense		\$2,500
Sieger Show Expense		\$40,000
Judges College Expense		\$10,000
Regional Conformation, championship & Semiar Expense	✓	\$36,000
Sponsorship Expense		\$0
Tax Prep/Audit Fees		\$6,500
Attorney Fees		\$12,000
Taxes/Filing Fees		\$1,270
Advertising Expense		\$450
Card Processing/Bank Fees		\$11,000
Bad Debts		\$400
Misc Expenses		\$3,000
TOTAL		\$616,886
Net Income		\$3,919