

2019 USCA BUDGET

INCOME

Membership	\$412,345
Corporate Sponsorship/Donations	\$0
Sieger Show Income	\$0
Working Dog Champ Income	\$25,000
USCA Nationals Income	\$25,000
Magazine Sales/Advertising	\$20,950
World Team Qualifier Income	\$4,000
Registration Department Income	\$66,825
Trial Material/Sports Medasl/Certificates	\$750
Helper/Youth/Scorebook Sales	\$10,950
Judges Fees	\$500
Postage	\$4,000
Interest Earned	\$1,700
Rulebook/Hat/Misc. Sales	\$7,500
Trial Recording Fees	\$19,800
TOTAL	\$599,320

EXPENSES

Magazine Expense	\$85,800
SV Processing Fees	\$29,000
Payroll Expense	\$102,800
Building Lease/Utilities/Phone	\$27,400
Scorebook / Helper book / MISC Forms	\$4,800
Postage/FedEx	\$19,000
Equipment Lease/Maintenance	\$6,400
Technical Support	\$2,000
Website expense	\$2,500
Office Supplies/small equipment	\$12,000
Cost of Goods Sold	\$2,400
WUSV Team Travel/Entry Fees/Uniforms	\$39,500
FCI Team Travel	\$12,000
Universal Sieger Travel/Entry Fees/Uniforms	\$15,000
Travel	\$57,600
Various Committee Expense	\$4,600
Board Meeting Expense	\$1,500
Officers Supplies Expense	\$5,700
Insurance Expense	\$10,090
Dues Expense	\$2,640
Working Dog Champ Expense	\$31,000
USCA Nationals Expense	\$31,000
World Team Qualifier Expense	\$8,000
Judges College Expense	\$5,000
Regional Conformation, championship & Semiar Expense	\$35,000
Sponsorship Expense	\$2,000
Tax Prep/Audit Fees	\$6,500
Attorney Fees	\$9,000
Taxes/Filing Fees	\$1,270
Advertising Expense	\$1,000
Card Processing/Bank Fees	\$9,800
Bad Debts	\$400
Misc Expenses	\$3,000
TOTAL	\$585,700

Net Income **\$13,620**